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#### COMBINED ANNUAL MEMBERSHIP AND BOARD MEETING

Saturday, January 7, 2017 17h30 EST Room 155 of the Walter E. Washington Convention Center Washington, DC, USA.

#### Board members and officers in attendance:

Roesler, Hiller (call-in), Perrie, Wathne, Khazanovich, Zollinger, Vorobieff (call-in)

#### Absent board members and officers:

Buch, Nassiri, Smith, Sullivan, Breitenbücher, Brink, Rens, Covarrubias, Kohler, Taylor

#### **Guests:**

Sign in sheet in Appendix A

Call to Order and Introductions (Jeff Roesler)

- President Roesler welcomed the board members and called the meeting to order at 5:41 pm • (local time). Introductions ensued.
- Review and Approval of January 2016 Meeting Minutes (All)
  - Charlie Greer motion to accept
  - Bryan Perrie seconds

# Officer and Committee Reports

President's Report (Jeff Roesler)

- Acknowledged executives, board of directors, honorary members, review ISCP mission
- Reviewed ISCP events in 2016
- Secretary-Treasurer's Reports (Jake Hiller)
- Membership report/update, financial summaries and presentation of proposed budget
  - o Reviewed current membership numbers
    - Individual Members . 101
      - Government Members 106
      - Honorary Members (registered) 11
      - Students Members 65 283
      - Total
      - Gold Organizational Members (\$5000/yr)
        - CEMEX
        - Lehigh Hanson
      - Silver Organizational Members (\$2500/yr)
        - American Concrete Pavement Association (ACPA)
        - AZZ Galvanizing / International Zinc Association
        - Cementos Progreso S.A.
        - National Precast Concrete Association (NPCA)



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- Bronze Organizational Members (\$1000/yr)
  - none
  - Non-Profit Organizational Members (\$500/yr)
    - National Concrete Pavement Technology (CP Tech) Center
    - University of California Pavement Research Center (UCPRC)
- o Reviewed budget (Appendix B)
  - 2016 expenses less than proposed (\$16.8k vs. 20k)
  - Mike Darter asked if FHWA contributed to conference; Leif Wathne verified they sponsored a few workshops, but did not contribute as significantly as has been done in the past (2009 and before).
  - Proposing webinars for next year added potential income.
  - Projected 2017 expenses are \$24k with projected net income of \$17k
  - Mark Snyder asked if there a plan to spend the net income rather than accumulating? Perhaps more international activities?
    - Roesler rediscuss executive director option in the future.
    - Mike Darter what were benefits of Rob's position as executive director.
      - Roesler –set up website, promotion, etc.
  - Mark Snyder brought up the idea of EUPAVE/ISCP joint webinars.
    - Roesler suggest that expenses/revenue related to webinars be added to budget
      - 0 Jake Hiller concurred.
    - Leif Wathne How are we going to increase individual membership proposed income when it is an increase over 2016 individual membership.
      - Roesler webinars are intended to generated income via memberships
  - Leif Wathne what are chances of organizational sponsors returning? Many originally joined for purposes of conference sponsorship. One of hooks for sponsorship is specialized webinars.
    - Roesler be careful that webinar series aren't all "sold"
  - Budget to be approved at next board meeting in February

# Standing Committee Reports

11th International Conference (Leif Wathne/Corey Zollinger)

- Leif Wathne about 400 attendees at conference, great workshops, good sponsors. Leif working on report and list of major lessons learned. ISCP can't rely on major federal sponsors anymore. Eleven sponsored workshops (5k/each) were key to financial success. Budget key, bird-dogging costs, food/beverage were biggest financial exposure. Need to have discussion about hosting at hotel/convention or at university and everyone on their own for lodging. Hosting with NCC was big factor, especially for sponsors.
- Jake Hiller not including organizational sponsorships, 64k profit. Including sponsorships, 80k profit.



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• Mark Snyder noted that ISCP had about 430 attendees in Colorado (8<sup>th</sup> ICCP), San Antonio (11<sup>th</sup> ICCP) right behind that with approx. 400. San Francisco (9<sup>th</sup> ICCP) and Quebec City (10<sup>th</sup> ICCP) were closer to 300 attendees.

Membership Committee (Somayeh Nassiri)

• Committee chair was not present.

Nominating Committee (Neeraj Buch) – presentation of ballot for officers to be distributed after TRB

• Mark Snyder spoke on behalf of Neeraj Buchs Overview of ISCP nomination slate, constrained by by-laws regarding maximum number of nominations per country. 7 new board members, 6 positions rotating out. Jake Hiller to email out ballot about 1 week after TRB. Need responses by 1 February to install new director to four-year terms.

EUPAVE 2018 conference brought up by Bryan Perrie.

#### Old Business

ISCP/ACPA Webinar Series (Roesler)

- Still need to finalize few details with ACPA. Using ACPA platform and ACPA to help advertise. Reviewed preliminary lineup of webinar topics. Proposed minimum of 6 webinars in ISCP ACPA series. Trying to work out the number of free connections available for ISCP members; don't want to charge members for attending webinar.
- Mike Darter suggests CPR webinar as there is a large project in Missouri ... perhaps centered around best practices
- George Vorobieff suggested a joint webinar between ISCP/ASCP ASCP would present to ISCP audience. George will go back to cabinet to suggest topic for webinar.
- Separate four-part webinar in Spanish over two week period
  - o Juan Pablo Covarrubias to lead charge with registration
- EUPAVE wants overlay workshop
  - o Roesler asked for help with overlay webinar (Tom Burnham volunteer)
  - Mark Snyder mentioned Gary Ficke

12<sup>th</sup> International Conference Committee (Roesler)

- Jeff Roesler asked for volunteers for organizing committee/conference chair positions.
  - Leif Wathne willing to help but not be chair
  - o Several members have volunteered already, but always need more help.
- Potential locations were discussed for a summer 2020 timeframe in the United States
  - o Seattle suggested as potential location
  - o California does lots of concrete pavement and CALTRANS/CA-DOT.
  - Minneapolis does lots of urban stuff, overlays, MNRoad, Mall of America. Potentially good location.
  - o Florida building concrete test road near Gainesville, university setting as well.
  - Need to figure out driving factor determining attendance Attendees and sponsors



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- Concrete pavement construction numbers by state should be looked at as potential attendee generation.
- o Suggested to combine with NCC again.

## New Business

New Honorary Member Elections (Buch)

• Nominations are open.

Mid-Year meeting (Pittsburgh, June 15-16, 2017)

• Good place to coincide with ACPA meeting. Afternoon of 15<sup>th</sup> and half day 16<sup>th</sup>. Local seminar would be good to arrange at that same time. More than half of board members say they can make it.

Review of ISCP Bylaws and membership benefits in 2017

- Is the Society happy with composition of board or do want to make adjustments to by-laws?
  - Bryan Perrie original intention was to keep society international however it is hard for international members to attend meetings.
- Need to take serious look at membership benefits.
  - Leif Wathne Can we reasonably expect sponsors to continue, especially if they sponsored for conference and aren't too interested in current membership benefits.
  - Corey Zollinger Likely that CEMEX will move to silver. Conference location will drive sponsorship level for next conference (Lorrie concurs).
  - Corey suggests that RCC pavement council charges flat fee of \$3k/yr to all members and has approx. 25 members and no troubles with getting/maintaining membership. Webinars and free individual memberships is driver for RCC pavement council members. Suggests raising number of organizational members rather than targeting individual members. Change branding of ISCP in the concrete pavement industry; need name recognition. CEMEX/Lorrie want to see more collaboration between ISCP and ACPA/NRMCA/PCA. Suggest sit down of all parties involved to see how ISCP can fit in and contribute; strategic plan (Mark Snyder suggested to develop MOU with all previous mentioned organizations).
  - Leif Wathne Need input from potential sponsors to shape what they want to see in member benefits. What benefits are organizational members deriving between conference years? Be careful that mission of ISCP does not infringe/overlap on ACPA such that the two don't compete with each other. Time to sit down and have a strategic planning session (last one in South Africa 10 years ago); suggest add to agenda for Pittsburgh.
  - Lori Tiefenthaler suggested lowering organizational membership sponsors. If companies are paying, keep it. If not, consider reducing.
  - Mark Snyder Webinar series has been added so perhaps the additional costs for organizational membership is now warranted.



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- Dan Zollinger (online) suggested ISCP and ACPA sit down and compare what gap ISCP can fill in the industry that ACPA does not currently do.
- Principal difference is international tech transfer that ISCP does. Also, more research base in ISCP whereas ACPA more industry based.
- o Idea of webinars is to get people thinking forward on new topics.
- Theoretical workshop before Berlin conference want to know if ISCP wants to cosponsor.
  - o No objections. Leif Wathne and Mark Snyder expressed interest.

### Good and Welfare/Announcements

Next Combined Board and Membership Meeting

• Saturday, January 6, 2018 Washington, DC (17:30 to 19:30)

Announcements (Upcoming Conferences, Seminars, Workshops, etc.)

- Roesler overviewed future conferences
- Fall meeting of NCC probably in Minneapolis, 3<sup>rd</sup> week in September.
- Mid-year ACPA workshop connected.
- Annual meeting So. Cal. Week after thanksgiving.
- International Conference hong kong in august
- ACPA airport workshop somewhere in Midwest
- Mark Snyder Incorporating as PERC pavement engineering research something. Good and Welfare

Adjourn (target: 19h30) - Eric motioned, Leif seconded. 19:24.

Dinner at Capital City Brewing (8:00pm) – 1100 New York Ave NW



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# Appendix A – Attendee Roster



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#### 2017 ISCP Open Membership and Board Meeting Attendee List Name Affiliation Jeffery Roesler Univ of #11 mois Dan Gancarz ARA Eric Ferreber ALPA Driv of Sushobhan Linois en 11 U. ST Jaclatta Lattucik Tiger brain Engineering, Inc DOT Jeff Tom Burnham Minnesota W CHARLES GREER JR RETIRED Pany Dan Kine lows Concreb Association 11 11 11 Greg Muber " 1( n 11 A <meth Torobb bori Tiefenthaler Lehigh Hanson TEVE RITSCH CP TEAH CENTER ATT INC. ACRA 6 ATT im SVOVE FAWA -Cit lathn . a 20 noincl Pittsker sli 011 My INC 2 U ZΑ Engineery & Research Consulta (PERC) Moek SNYDER Pavement

#### 2017 ISCP Open Membership and Board Meeting Attendee List

Name	Affiliation
BRYAN PERRIE	THE CONCRETE INSTITUTE S. AFRICA
Mike Davier	ARA, INC / VILUC
Jake Hiller (Remote)	MTU
Mark Snyder	
Leif Wathne	ACPA



INTERNATIONAL SOCIETY FOR CONCRETE PAVEMENTS www.concretepavements.org

# Appendix B – 2016/17 Budget and Assets



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		2016 P	opo.	304		2010 (	to date		% Budget	20171	roposed
Dues - Annual Membership											
Individual	\$	18,750.00			\$	10,901.25			58%	\$ 15,000.00	
Organizational	\$	20,000.00			\$	20,708.80			104%		
Total Dues - Annual Membership			\$	38,750.00	-		\$	31,610.05	82%	+,	\$ 3
Norkshop Income	\$	6,000.00	Ŷ	50,750.00	\$	5,500.83	Ť	51,010105	02/0	\$ 4,500.00	
Total- Workshop Income	ç	0,000.00	\$	6,000.00	ډ	5,500.85	\$	5,500.83	92%	\$ 4,500.00	\$
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Nebinar Income	\$	500.00			\$	-				\$ -	
Total- Webinar Income	-		\$	500.00			\$	-			\$
nvestment Income	\$	-			\$	-				\$ 1,200.00	
Total- Investment Income			\$	-			\$	-			\$
Viscellaneous Income					\$	250.00				\$ 250.00	
Total- Miscellaneous Income							\$	250.00			\$
Fotal Income			\$	45,250.00			\$	37,360.88	83%		\$ 4
EXPENSES	_	2016 P	rono	sed		2016 t	to date		% Budget	2017 P	roposed
		20101		scu		2010 0			70 Duuget	20171	
Bank Service Charges											
Credit Card Service Fees	\$	500.00			ŝ	159.60				ś -	
		500.00	\$	500.00	Ŷ	155.00	\$	150.60	32%	Ŷ	\$
Bank and Credit Card Charges and Fees - TOTAL			Ş	500.00			ş	159.60	52%		Ş
nsurance											
Liability Insurance	\$	475.00			\$	425.00				\$ 450.00	
International Travel Liability											
Director and Office Insurance	\$	1,600.00			\$	1,573.00				\$ 1,600.00	
Insurance - TOTAL			\$	2,075.00	Ż	1	\$	1,998.00	96%		\$
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Office Councilies (Councilies and Ex. 1	_										
Office Supplies/Services and Equipment	_										
General Office Supplies	\$	100.00			\$	20.00				\$ 50.00	
Printing: Member Cards, Etc.	\$ \$	100.00			\$	-				\$ 50.00 \$ 50.00	
Postage and Delivery Charges	\$	250.00			\$	-				\$ 50.00	
General Office Services (Mailing-related)	\$	100.00			\$	-				\$ 50.00	
Office Equipment					\$					,	
Software					\$						
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ISBN					Ş	-					
Office Supplies/Services and Equipment - TOTAL			\$	550.00			\$	20.00	4%		\$
Fech Transfer Initiative Support	\$	500.00			\$	-				\$ 500.00	
			\$	500.00			\$	-	0%		\$
Nebsite Expenses			Ľ.				L.				1
	\$	150.00			Ś	-				\$ 150.00	
Hosting		150.00				-					
Domain Registration	\$	-			\$					\$ -	
Website Apps	\$	800.00			\$	606.89				\$ 700.00	
Website Expenses - TOTAL			\$	950.00			\$	606.89	64%		\$
Jtilities											
Teleconferencing Fees	\$	375.00			\$	-				\$ 375.00	
Utilities - TOTAL			\$	375.00			\$	-	0%		\$
											1
Services											
		40.000.00			~				0.00	A 0.400.00	
Newsletter (Amy Dean)	\$	10,000.00			\$	8,412.03			84%	\$ 8,400.00	
Administrative											
Laura Taylor/other	\$	300.00			\$	-			0%	\$ 500.00	
Accounting Services	\$	500.00			\$	49.95			10%	\$ 500.00	
Lawyer Services	\$	-			Ľ	,	1		2070	\$ -	1
Other Professional Fees	Ş	-					1			\$ -	1
Contractor's - TOTAL	2	-	¢	10,800.00			ć	8.461.98	78%	÷ -	\$
Contractor S - TOTAL			\$	10,000.00	1		\$	0,401.98	/8%		\$
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nternational Activity Support	\$	1,500.00			\$	-	L			\$ 1,500.00	1
International Activity Support - TOTAL			\$	1,500.00			\$	-	0%		\$
Meeting Expenses											
Annual January Meeting	\$	-			\$	-				\$ -	
Other Meeting Expenses (Mid-Year Board Meeting)	\$				ŝ		1			\$ 1,500.00	1
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Meeting Expenses - TOTAL	_		\$	-	I		\$	-	#DIV/0!		\$
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Norkshop Expenses					I		L				1
Ath Adv Wksp on Concrete Pvts	\$	3,000.00			\$	5,560.50				\$ 3,000.00	
Meeting Expenses - TOTAL			\$	3,000.00			\$	5,560.50	185%		\$
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11th International Conference											
Lith International Conference	_										
Planning Expenses											
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Planning Expenses			\$	-							\$
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Planning Expenses Brochures Management contract payments (PLANit)							1			\$ 3,000.00	1
Planning Expenses Brochures Management contract payments (PLANit) Irravel Expenses	¢				ć					\$ 3,000.00	
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Planning Expenses Brochures Management contract payments (PLANit) Irravel Expenses	\$	-	\$	-	\$	-	\$	-	#DIV/0!		\$
Planning Expenses Brochures Management contract payments (PLANit) Iravel Expenses Board Travel Subsidy & Reimbursement Travel Expenses - TOTAL			\$	-		-	\$	-	#DIV/0!		
Planning Expenses Brochures Management contract payments (PLANit) Irravel Expenses Board Travel Subsidy & Reimbursement	\$	- 500.00	\$	-	\$ \$	-	\$	-	#DIV/0!	\$ 500.00	
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Planning Expenses Brochures Management contract payments (PLANit) Iravel Expenses Board Travel Subsidy & Reimbursement <i>Travel Expenses - TOTAL</i> Viscellaneous			\$ \$	- 500.00		-	\$ \$		#DIV/0!	\$ 500.00	
Planning Expenses Brochures Management contract payments (PLANIt) Irravel Expenses Board Travel Subsidy & Reimbursement <i>Travel Expenses - TOTAL</i> Viscellaneous Promotion - Banner, Membership Brochure <i>Miscellaneous - TOTAL</i>			\$	500.00		-	\$	-	0%	\$ 500.00	\$
Planning Expenses Brochures Management contract payments (PLANit) Iravel Expenses Board Travel Subsidy & Reimbursement <i>Travel Expenses - TOTAL</i> Viscellaneous Promotion - Banner, Membership Brochure						-	\$			\$ 500.00	



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Account Type		Amount		est Year to Date	Interest Rate (%)			
Business Spartan Saver	\$	11.15	\$	-	0.10%			
Small Business Checking	\$	99,194.99	\$	-	0.00%			
Total	\$	99,206.14		\$0.00				
	As of	As of January 1, 2017						
	\$	84,364.44	Increase in balance from January 1, 2016					
*Plan to invest \$70,000 in CDs of varying length to increase investment income								